

SINCE 1918

DARIGOLD®



We are Darigold

- A large U.S. dairy processor and marketer of a full line of dairy based products for retail, food service, commodity and specialty markets.

- **466 Farmer Owners**



Darigold's 11 Processing Plants

CONSUMER PRODUCTS

-  Boise IDAHO
-  Bozeman MONTANA
-  Issaquah WASHINGTON
-  Portland OREGON
-  Seattle WASHINGTON
-  Spokane WASHINGTON

INGREDIENTS

-  Caldwell IDAHO
-  Chehalis WASHINGTON
-  Jerome IDAHO
-  Lynden WASHINGTON
-  Sunnyside WASHINGTON

* We closed our Salt Lake City, Utah, plant in 2012 and our Medford, Ore., plant in 2015.

100 years strong



Darigold to You

6th Largest dairy co-op in the U.S.A.

3.9 Billion liters of milk

\$2.3 Billion in annual sales



Consumer Products

- › Full line of dairy-based fluid products, cultured products and butter
- › Sold primarily through wholesale, retail and food service channels

Western U.S.A.



Ingredients

- › Bulk butter, cheese, milk and whey products
- › Market to major U.S.A. and International food processing companies

Global



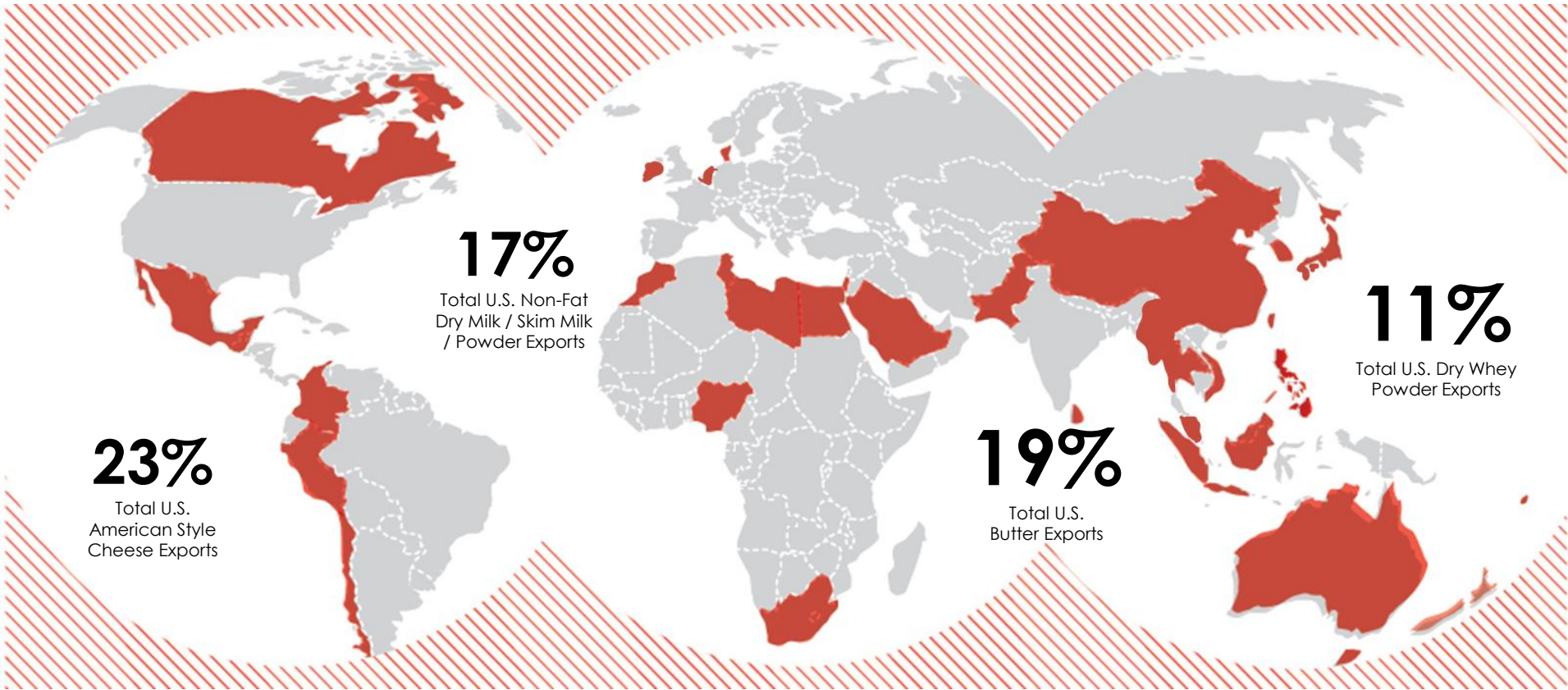
We Are More Than Ingredients

We are dairy industry experts with knowledge and insight on innovation, market and consumer trends. We have the expertise to help bring your product from farm to table.

- › Application, Product & Ingredient Experts
- › Supply Chain & Export Experts
- › Quality Experts



Our Global Reach



2018 Data

Export to every continent, except Antarctica



Milk Products



Nonfat Dry Milk Low Heat
 Nonfat Dry Milk Medium Heat
 Nonfat Dry Milk High Heat
 (Available in bags and totes)



Nonfat Dry Milk Low Heat
 Nonfat Dry Milk High Heat
 Nonfat Dry Milk Low Heat Vitamin Fortified
 (Available in bags and totes)



Skim Milk Powder Low Heat
 Skim Milk Powder Medium Heat
 Skim Milk Powder Codex Low Heat
 Skim Milk Powder Codex Medium Heat

Milk Products

Sweet Cream Dry Buttermilk



Milk Protein Concentrate 40%

Milk Protein Concentrate 70%



Whole Milk Powder 26%

Whole Milk Powder 28%



Whey Products & Cheese



Sweet Whey Powder Bleached

Sweet Whey Powder White



Whey Protein Concentrate
34% Bleached

Whey Protein Concentrate
34% White

Whey Products

Cheese

Block Colored Cheddar

Block Monterey Jack

Block White Cheddar

Block Dry Salted Gouda



Butter & Fluid Products



Salted Butter 80% Grade AA

Unsalted Butter 80% Grade AA

Unsalted Butter 82%

Unsalted Concentrated Milkfat 80%

Unsalted Concentrated Milkfat 82%

Lactic Unsalted 82%

Butter

Fluid Products

Condensed Skim Milk

Condensed Sweet Cream Buttermilk

Ultrafiltered Skim Milk

Ultrafiltered Whole Milk



Caldwell, ID Plant



Production:

NFDM/SMP: 55M lbs.
(24,947 MT)

Buttermilk: 13.4M lbs.
(6078 MT)

Bulk Butter: 86M lbs.
(39,009 MT)



Chehalis, WA Plantz



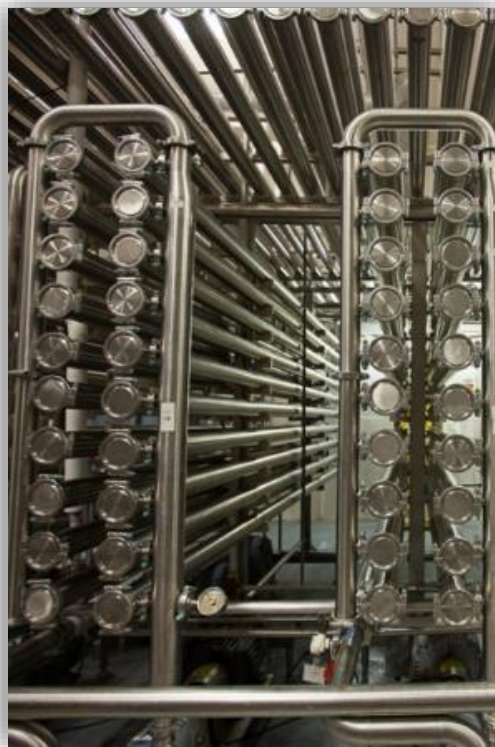
Production:

NFDM/SMP: 56M lbs.
(25,401 MT)

Buttermilk: 9M lbs.
(4,083 MT)



Jerome, ID Plant



Production:

NFDM/SMP: 77M lbs. (34,927 MT)

MPC: 5.8M lbs. (2,631 MT)



Lynden, WA Plant



Production:

NFDM/SMP: 97M lbs. (44,000 MT)



Sunnyside, WA Plant



Production:

Cheese: 200M lbs.
(90,719 MT)

Sweet Whey: 92M
lbs. (41,730 MT)

WPC34: 2.3M lbs.
(1,044 MT)

NFDM/SMP: 95M
lbs. (43,091 MT)

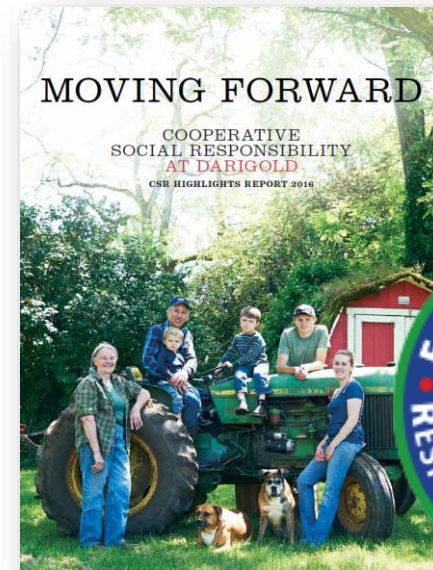


A Greener World For All

Sustainability is at the heart of everything we do.

Since our 2005 baseline year:

- › Electricity reduced **5.6%**
- › Natural gas reduced **17.7%**
- › Carbon Footprint reduced **16.0%**



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DARIGOLD[®]

Thank You

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